

Cameron Steuernagel

(813) 446-8537 | Cameron.steuernagel@outlook.com | [LinkedIn](#) | [GitHub](#)

EDUCATION

Bachelor of Science: Finance

May 2025 *Concentration in*

Investment Analysis

University of South Florida | St. Petersburg, FL 3.37 GPA

Certifications/Licenses:

Florida Real Estate License- NMLS: SL3494603

[Certifications](#) | [Portfolio Website](#)

WORK EXPERIENCE

Sales Executive, Steiner-Atlantic LLC (**Evi Industries**), Tampa, FL

April 2024 – Present

- Increase brand awareness and Generate revenue within central-west Florida Territory.
- Conduct site inspections and create comprehensive installation packages.
- Build a strong sales pipeline through outside cold calling and networking.
- Collaborate with, connect, and oversee functions with vendors, distributors, service, and dispatch relationships.

Service Technician, TLC Laundry (**Evi Industries**), Tampa, FL

July 2023 – April 2024

- Initial installation and configuration of commercial laundry equipment for new locations across FL
- Routine maintenance and servicing of machines across FL

Account Executive, OM-Mortgage LLC, Tampa, FL

March 2022 - October 2022

- Planned and organized live networking events with 30+ members
- Professionally managed the leads' portal for the company, sourcing and assigning leads, as well as a personal CRM Management
- Led several training meetings on CRM's including prospecting meetings, product/service demos, and marketing meetings
- Produced 50+ cold and warm lead phone calls a day

- Adept in Full Cycle Sales from lead generation to client retention/relationship building through a professionally managed CRM

Sales Representative, Verizon Cellular Sales, Tampa, FL

January 2020 – January 2021

- Managed operations in 4 locations across the Tampa Bay area, ranking top 5 in sales KPI at resident location
- Coordinated inventory management, communicated, shipped, and received inventory from numerous locations and companies